



Understanding the Treasury Products from Bankers' Perspectives

14 August – 7 September 2018



HKIB CPD	SFC CPT
12 Hours	12 Hours

Objectives

Upon completion of the programme, the participants should be able to understand the different types of derivatives products prevalent in the market and the key risk drivers underlying the contracted transactions that will enable them to quantify the risks and reverse engineer some complex derivatives transactions. Common red flags of listed companies (especially Chinese listed companies) engaging in structured derivatives transactions will also be discussed.

Programme Outline

Session 1 - Overview of FX products for Corporate Borrower

- Insights on different types FX products offered to corporate borrower
- Valuation of FX forward contract
- FX options basics
- Warning signal: embedded loans and wrong way trades

Session 2 & 3 - Interest Rate and Swap Derivatives

- Understanding different types of swaps: plain vanilla vs. structured transaction
- What are the underlying cash flows?
- How swaps are used (including IRS & CCS)
- Swap valuation and pricing
- Common non-standard swap and their risk driver

Session 4 - Documentation Negotiation of Treasury Products from Bankers' Perspectives

- Key credit issues to be considered in ISDA documentation negotiation
- Concept of close-out netting & CSA
- Considerations in the event of default
- Various risk mitigation techniques commonly accepted by bankers

Target Audience

The programme is designed for the financial professionals, relationship managers and risk officers who intend to unveil the risks underlying derivatives, especially those structured and exotic ones commonly traded between corporate and top tier international banks in Asia.

Speaker

The speaker has an extensive experience in credit and product risk analysis at various top leading US and European corporate and investment banks. The product coverage ranges from trade finance, syndicated loans, derivatives to structured special purpose vehicles. Counterparties include corporate, blue chips, banks and funds in Greater China, SE Asia region. The speaker is also experienced in offering credit and product training both internally and externally at various banks and professional institutes.

Programme Details

Language	: Cantonese (supplemented with English materials)
Date	: 14, 21, 28 August & 7 September 2018 (Tue & Fri)
Time	: 19:00 - 22:00
Duration	: 12 hours
Venue	: 3/F Guangdong Investment Tower, 148 Connaught Road Central, Sheung Wan (Sheung Wan MTR Station Exit C)
Fee	: HK\$3,600 (HKIB Individual Member) HK\$4,320 (Staff of Corporate Member) HK\$4,800 (Non-member)
Enrollment	: By fax at 2544 9946 or Submit to our Institute in person
Enquiries	: (852) 2153 7877
Email	: programme@hkib.org

Registration Form

Understanding the Treasury Products from Bankers' Perspectives (HD-P18-0815)

Full Name : Mr / Ms _____ <small>(In English as on ID Card)</small>	Full Name : _____ <small>(In Chinese)</small>
Membership No : _____	Organization : _____
Department : _____	Position : _____
E-mail : _____ <small>(Confirmation will be sent via e-mail one week before programme commences)</small>	Mobile / Phone No : _____
Mailing Address : _____ <small>(Please provide a mailing address if you want to collect the programme certificate)</small>	

Payment Method : A cheque / e-Cheque* made payable to "The Hong Kong Institute of Bankers" (Cheque no. _____) * For e-Cheque, please state the programme code under 'remarks' and email together with the completed enrolment form to programme@hkib.org

Credit Card : VISA Master Amount : HK\$ _____

Cardholder's Name : _____ Signature : _____

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How did you know about this programme?

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Terms and Conditions

- All fees paid are non-refundable and non-transferrable.
- Participants who have settled payments will receive course confirmation by e-mail within 7 days prior to the programme date.
- All payments must be settled before programme commencement.
- Priority of enrolment will be given on a 'first-come-first-serve' basis. HKIB Member will have priority to register if there is limited seat remained for the programme.
- HKIB would issue the "Certificate of Attendance" to participants who have complied with the "HKIB Attendance Policy". The Certificate will be mailed to the corresponding address within 10 working days after completion of the programme.
- We reserve the right to reject an enrolment at any time.
- We reserve the right to cancel, modify and/or postpone the programme due to unforeseen circumstances.
- The information given and personal data collected will be used for the purpose of administration and communication by the Institute.
- For the Typhoon or Rainstorm arrangement, please refer to the confirmation e-mail or HKIB's website (www.hkib.org).



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