<u>Frequently Asked Questions</u> for Incentive Schemes for Certified Banker Programme ("Free Ordinary Membership", "Lucky 8" and "Go All the Way")

1. General

1.1 What incentive schemes are available for the Certified Banker Programme?

To celebrate the 60th anniversary of HKIB, three new incentive schemes for learners of the Certified Banker (CB) Programme, namely "Free Ordinary Membership", "Lucky 8" and "Go All the Way" have been launched recently.

1.2 What are the benefits to the learners?

Learners can "learn more and pay less" while studying the CB Programme.

1.3 What is "Free Ordinary Membership" Scheme?

For learners without registering as a Professional Member of HKIB, when they enrol in any modules of the CB Programme (and paid for it), they will enjoy the free HKIB ordinary membership for the year of 2022, saving \$1,080.

1.4 What is "Lucky 8" Scheme?

Special rates (around 20 – 25% off on both training and examination fees) will be offered to learners if they enrol in the modules of a whole stage of the CB Programme in one go. Details are as follows:

Stage	Target Learners	No. of Credits Bundled	Original Fees (HKD)	Discounted Fees (HKD)	Savings (HKD)	Discount Rate
CB Stage	New to the stage	80 (60+20 for core modules)	28,920	21,800*	7,120	24.6%
	Stage II holders	60	23,900	18,000*	5,900	24.7%
CB (Stage II)	New to the stage	80 (60+20 for core modules)	15,420	11,800	3,620	23.5%
	Stage I holders	60	10,400	8,000	2,400	23.1%

CB (Stage I)	New to the stage	60	14,660 – 15,060	11,800	2,860 – 3,260	19.5-21.6%
	ECF holders*/ inactive learners	40	10,040	8,000	2,040	20.3%

*Fundamentals of Banking (FB) and Professional Ethics and Compliance (PEC) are prerequisites for all direct entry to CB (Stage II) or CB Stage

^Direct entry means learners can directly enrol in modules in respective stage once prerequisites are fulfilled

1.5 What is "Go All the Way" Scheme?

Another special rate (around 24% off on both training and examination fees) will be offered to learners with direct entry to CB (Stage II) who commit to complete the whole CB Programme within three years and enrol in the two core modules ("Fundamentals of Banking" and "Professional Ethics and Compliance") and those modules of CB (Stage II) in one go. Details are as follows:

Stage	No. of Credits Bundled	Original Fees (HKD)	Discounted Fees (HKD)	Savings (HKD)	Discount Rate
CB Stage	60	23,900 (incl. final exam)			
CB (Stage II)	60	10,400	29,800	9,520	24.2%
Core Modules	20 (FBESG & PEC)	5,020			

1.6 What is the validity period of these three incentive schemes?

They are valid for enrolments made from 1 December 2021 to 31 December 2022. Learners are required to complete the whole stage within two years from the first date of the first module for "Lucky 8" Scheme; for "Go All the Way" Scheme applicants, learners are required to complete all stages within three years from the first date of the first module.

2. Free Ordinary Membership Scheme

2.1 Who are eligible for the free ordinary membership fee for 2022?

Learners of CB (Stage I), learners of CB (Stage II) with direct entry, and holders of CB (Stage I) without registering professional membership of HKIB will be eligible for the Scheme.

2.2 How can I enjoy the offer if I have already renewed my ordinary membership for 2022?

For learners who have already renewed their ordinary membership for 2022 (i.e., membership fees paid) and enrol in CB programmes, the membership fees would be offset as part of the training and examination fees, in which learners would only be required to pay the remaining balance.

2.3 How can I apply for the offer?

The application for the offer has been built into the e-Enrolment Forms of the respective training modules displayed on the HKIB website.

2.4 Will the scheme be extended to subsequent years?

The extension will be subject to a review to be conducted by HKIB at a later stage.

3. "Lucky 8" Scheme and "Go All the Way" Scheme

3.1 Who are eligible for the "Lucky 8" Scheme?

All CB learners are eligible for the scheme. When enrolling in the "Lucky 8" scheme, they would need to enrol in various modules to achieve the minimum number of credits required by a specific stage of the CB Programme in one go.

3.2 Who are eligible for the "Go all the Way" Scheme?

Learners with direct entry to CB (Stage II) who commit to complete the whole CB Programme within **three** years and enrol in the two core modules in CB (Stage I) ("Fundamentals of Banking" and "Professional Ethics and Compliance"), two modules of CB (Stage II) and two modules of CB Stage in one go will be eligible for the Scheme.

3.3 When do I need to complete all bundled modules?

The bundled modules/ examinations under "Lucky 8" Scheme should be completed within two years from the first day of the first training.

Those modules/ examinations (any attempts) under "Go All the way" Scheme should be completed within three years from the first day of the first training.

3.4 Can I change my training/ examination date after enrolment of the bundled modules?

Changes to the dates are normally not entertained. However, special cases may be handled discretionarily.

3.5 Can I change the bundled modules after enrolment?

Changes to the bundled modules are normally not entertained. However, special cases, such as sudden change of job role, may be handled discretionarily.

3.6 Is there any discount if I enrol less than 40 credits in one go?

Learners have to pay full fees for the modules enrolled if the bundled requirements (on the number of credits) cannot be met.

3.7 Can I enrol both CB (Stage II) and CB Stage modules at the same time to enjoy the discounted rate?

Learners can indicate which modules they plan to take for CB Stage, but they are required to complete CB (Stage II) before enrolling in CB Stage. For discounted rate, once they apply for "Go All the Way", the fees are fixed and would not be affected in future even if training and examinations fees are adjusted.

3.8 Is there any discount if I would like to enrol in modules with more than 60 credits for any of the CB stages?

The incentive schemes are tailormade for learners to enrol in modules with enough credits to articulate to the next level. If you are enrolling additional credits in any of the stages, original fees would be applied.

3.9 Have the examination fees included in the discounted fees?

The fees for the first attempt of the examination of the respective modules have been included.

3.10 What would be the arrangements if I need to re-sit an examination?

Learners have to pay full fees starting from the second attempt of any examinations other than the first one of which the fee has been included in the one-off bundled payment.

3.11 If the training/ examination fees increase after my bundled enrolment, shall I pay the difference?

Once a learner makes full payment for the bundled modules, no subsequent increase in the training/ examination fees will apply.

3.12 Are there any refund arrangements?

All fees paid are non-refundable.

3.13 Is early bird discount available?

No early bird discounts will apply if the learners have already benefited from the incentive schemes.

3.14 Will the incentive schemes apply to other HKIB programmes, such as Enhanced Competency Framework (ECF) programmes or other certificate programmes?

No, the incentive schemes are tailor-made for the modules of the CB Programme only.

3.15 How can I apply for the offer?

Please complete and submit the "More for Less" e-Enrolment form (link: <u>https://eform.hkib.org/more-for-less/</u>) for "Lucky 8" Scheme and "Go All the Way" Scheme.

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